



## NORTH COUNTY LGBTQ RESOURCE CENTER

3220 Mission Avenue, Suite 2, Oceanside, CA 92058

**Job Title:** Development Director

**Reports to:** Executive Director

**FLSA Status:** Exempt

**Position Type:** FT

**Compensation:** Salary \$62K-\$68K BOE

**Supervisory Responsibility:** Collaboration with staff, program Director's and volunteers

**Benefits Include:** Medical, Dental, Vision Matched IRA, Generous PTO and vacation

**Start:** ASAP

**Closing Date:** interviews conducted on a rolling basis until position is filled.

### **Organization Background:**

The North County LGBTQ Resource Center serves, advocates, and empowers the diverse LGBTQIA+ community of north county San Diego and beyond and has operated for the past decade out of Oceanside, California providing an array of targeted services, programs, and resources. Our work impacts the lives of lesbian, gay, bisexual, queer, trans, nonbinary, gender nonconforming, immigrant, and HIV communities.

We envision a community where everyone lives in equality, feeling accepted, valued, safe and free from social stigma. The work of our staff, board, and volunteers is to actualize that vision in our advocacy, community, education, and health and social support services.

### **Position Summary:**

The Development Director will provide leadership, strategic direction, vision and management to expand The North County LGBTQ Resource Center fundraising efforts. The Director of Development will create and implement fundraising strategies that increase the organization's support from individuals, corporations, foundations, grants and other sources, emphasizing the development of individual donors. The Director of Development will play a vital role in identifying, cultivating and soliciting major donors for annual and planned gifts and will collaborate with the ED, Board of Directors and key community gatekeepers. Center staff and volunteer leadership. Management of annual gala benefit in the fall, Dining Out for Life, Holiday Campaign and Giving Tuesday.

Candidate supports the organizational values and includes a demonstrated commitment to racial equity, inclusion, social justice, to serve the most vulnerable with accountability and transparency. Incumbent will exercise sound judgment with involvement in all aspects of The North County Center's fundraising and development program.. The successful candidate will leverage available resources to meet the development program goals. Network meetings, data base management and training for staff.

The position may be completed through a combination of on-site and remote work. Flexible work schedule, provided meetings and programs are appropriately supported.